

# Results 2012

*Electrolux vision is to become the best appliance company in the world as measured by customers, employees and shareholders. Read more about how Electrolux is delivering on its financial goals and how Electrolux corporate governance and sustainability strategy are contributing to create long-term value for all stakeholders.*

The financial goals set by Electrolux aim to strengthen the Group's leading, global position in the industry and assist in generating a healthy total return for Electrolux shareholders. Read more about Electrolux financial performance in the **Board of Directors Report and Notes** [» 5](#)

Electrolux aims at implementing strict norms and efficient processes to ensure that all operations create long-term value for shareholders and other stakeholders. This involves the maintenance of an efficient organizational structure, systems for internal control and risk management and transparent internal and external reporting. Read more about

**Electrolux corporate governance** [» 78](#)

The Group is committed to growth that is sustainable – delivering long term value to customers, employees, shareholders and the wider world. Continuing to be a sustainability leader and implementing the sustainability strategy across the Group are central to these objectives. Read more about

**Electrolux sustainability priorities and progress** [» 96](#)



## Key financial data, excluding items affecting comparability

SEKm, EURm, USDm, unless otherwise stated	2012	2011	2012 EURm	2012 USDm
Net sales	109,994	101,598	12,638	16,336
Items affecting comparability	-1,032	-138	-119	-153
Operating income	5,182	3,155	595	770
Margin, %	4.7	3.1		
Income after financial items	4,510	2,918	518	670
Income for the period	3,486	2,148	401	518
Earnings per share <sup>1)</sup> , SEK, EUR, USD	12.18	7.55	1.40	1.81
Dividend per share, SEK	6.50 <sup>2)</sup>	6.50		
Average number of employees	59,478	52,916		

## Key data sustainability

	2012	2011
Injury rate, per 200,000 working hours (TCIR)	1.1	1.2
Energy consumption, GWh	1,272 <sup>3)</sup>	1,144

1) Average number of shares 285.9 millions (284.7).

2) Proposed by the Board of Directors.

3) Including acquired operations in the amount of 104 GWh.

## Net sales and employees

Ten largest countries	SEKm	Employees
USA	29,632	7,933
Brazil	15,887	11,123
Germany	5,434	1,725
Australia	5,092	1,576
Switzerland	4,210	820
Canada	4,182	1,219
Sweden	3,849	2,049
France	3,631	1,055
Italy	3,407	5,715
United Kingdom	2,650	394
Other	32,020	25,869
<b>Total</b>	<b>109,994</b>	<b>59,478</b>